# 8<sup>TH</sup>WORLD CHAMBERS CONGRESS

OPPORTUNITIES FOR ALL DOHA, QATAR 22-25 APRIL 2013









**ACCI Business Delegation** 





# Message from Chairman of ACCI

On behalf of Afghanistan Chamber of Commerce & Industries (ACCI), I would like to congratulate International Chamber of Commerce "ICC", World Chamber Federation "WCF" and Qatar Chamber for hosting the 8th World Chambers Congress in Doha. ACCI views the congress as a great opportunity where the leaders can share their experiences, strengthen their relations and build new networks.

Afghanistan desires to grow its economic ties with the nations of the world; we believe that the World Chamber Congress is one of the key platforms where we can introduce existing potentials for business partnership in Afghanistan. An event such as this one, bringing private sector representatives from around the world together to expand business opportunities, affirms our commitment to a free market economy driven by private sector dynamism and entrepreneurship.

Despite the obvious challenges faced by our country, the Afghan economy has recorded a high growth rate. Investment, both local and foreign, has grown rapidly. Billions of dollars is invested in the mining sector, in aviation, telecommunications, banking, and the construction industry. Investors continue to recognize the significant upside investment potential in some of our sectors, even after factoring the downside risk.

The investment narrative is clear. Afghanistan is a high opportunity, medium-high risk, investment proposition. High value opportunities will remain for decades to come and thanks to the Afghan and international security assistance force, the business risk indicator continues to improve.

The ACCI is an independent organization and the pre-eminent voice for the private sector in Afghanistan. The Chamber is positioned to respond to inquiries from potential investors or to work with relevant government institutions and local businesses to facilitate a conducive and seamless transition for investors who commit to doing business in Afghanistan.

Finally I believe that this event can act as an important platform for the exchange of information and ideas and lead to positive, mutually beneficial outcomes.

Thank you





Mr. Atiqullah Nusrat Deputy CEO

# About ACCI

### Background

Afghanistan is a country with untapped business opportunities and great potential. It has a number of comparative advantages that can be turned into competitiveness, given the right support and strategic direction. The Afghan Chamber of Commerce and Industry (ACCI) fully embraces this ideal and is in the process to make it a reality. In order to live up to its vision, the chamber represents the interests of the private sector and provides services to its 62,500 member companies. These activities are conducted countrywide through ACCI's head-office in Kabul and 21 branches in the provinces.

In serving the private sector, the chamber looks back on a long history, which started 80 years ago. In 1931, Afghan traders established for the first time an association to coordinate their business activities and defend their rights. Later on this organization was transformed into the chamber of commerce and industries to promote domestic production and trade in all provinces. In the beginning of the millennium the former state controlled chamber made a dynamic leap forward. The chamber law of 2009 ensured that the ACCI is an independent and democratic organization regulated by the state. This approach allows for close co-operation between the public and private sectors and enables the creation of a self-regulated business sector throughout the country.

The ACCI is on the firm belief that the improve-

ment of the enabling environment for doing business is a shared concern of all stakeholders. Under the umbrella of the ACCI are 59 business associations and cooperatives organized, which represent more than 90 percent of the workforce in Afghanistan. In cooperation with these organizations, the ACCI provides the following services.

# **Advocacy and Interest Representation:**

The chamber law mandates the ACCI as the leading voice of the private sector to represent domestic and foreign companies in all matters pertaining a conducive environment. Therefore, the chamber implements a wide range of activities through the Department of Government Relations and Policy, which is in direct contact with the relevant government and non-government agencies. Every year, the chamber organizes special meetings with the President of Afghanistan and participates in economic committees to draft new business related laws and revise old ones.

#### International Affairs:

Since 2001 the Afghan business community has been encouraged to expand their economic activities outside the country. For these companies the ACCI provides a gateway to foreign markets by organising matchmaking conferences, exhibitions and fairs. The International Department thereby is aware that businesses need favourable conditions and closely collaborates with international, foreign and national organisations to reach this objective. The chamber is represented in the developed and emerging markets through its twelve business councils, which connect the Afghan business community with the outside world. Among the target markets are the neighboring countries, Middle and Near East, Europe and the USA.

# **Industry and Export Promotion:**

Compared with volumes in trade and imports the Afghan export sector remains small. In the field of export development the ACCI provides a range of services to Afghan traders through the Industry and Export Promotion Department. Among them are the following: preparation and issuing the Certificate of Origin, registering business invoices, offering necessary advice and cooperating in removing trade obstacles inside and outside the country. During the past three years the ACCI issued more than 100,000 invoices and 10,000 certificate of origin for Afghan exporters. Furthermore, the chamber supports entrepreneurs to introduce international standards for quality assurance and packaging.

# **Business Development Services:**

The ACCI provides information and guidance to build the foundation for business success. In close cooperation with public and private agencies ACCI supports enterprises and associations to introduce modern management tools. The trainings in areas like business planning, accounting and procurement enable companies to benefit from the growing business opportunities in Afghanistan and worldwide. The tender distribution center supports these activities and provides up-to-date information on tenders from national and international organizations across an array of sectors and provinces.

### **ACCI Standing Committees:**

Legal Services and Arbitration Department Private entrepreneurs often face disagreements and conflict in enforcing and interpreting the provisions of contracts. The resolution of such conflicts through legal and judiciary channels is complex and time consuming. Therefore, the ACCI plays a vital role in resolving business disputes and conflicts by offering mediation and arbitration services. During the last three years the ACCI has mediated in 58 disputes according this way and will further extend these services. In addition, the chamber provides advice in other juridical issues ranging from business registration to tax declaration.

- Export Committee
- Import Committee
- Industries Committee
- Mines Committee
- Businesswomen Committee
- Agriculture, Animal Husbandry and Diary Products Committee
- Transport and Transit Committee
- Construction Committee
- Medicine and Medical Equipment Committee
- Oil and Gas Committee
- Media Committee
- Marble and Granite Committee
- · Tourism and Hajj Committee
- Health Committee
- Education Committee
- Carpet Production Committee
- International Affairs Committee
- Business Development Services Committee
- Craftsmen Committee
- Banking Services Committee
- Currency Exchange Committee
- Airlines and Cargo Committee
- Higher Education Committee
- Protecting of Consumers' Rights Committee
- · Norm and Standard Committee

#### Board of Directors



Chairman

Name: Abdul Hossain Faheem Compny: Zahed Walid Construction Co. Province: Kapisa



First Vice-Chairman

Name: Haji Khanjan Alkozay Company: Khanjan Alkozay Ltd Province: Kunarha



#### Vice-Chairman, Commercial

Name: Mohammad Yonus Momand Company: Shadab Zafar Construction Co.



Vice-Chairman, Mines & Industries

Name: Haji Baz Mohammad



Province: Kandahar



Company: Afser Khen Ltd Province: Nangarhar



Vice-Chairman, Services

Name: Mohammad Esmaell Ghazanfar Company: Ghazanfar Gas & Off Co. Province: Balkh



Head of Secretariat

Name: Haji Sadullah Haqyar Company: Kahled Jaihon Construction Co. Province: Takhar



Treasurer

Name: Ahmad Jawid Jaihoon Company: Afghan United Bank Province: Kabul



### Senior Advisor

Name: Azarakhsh Hafezi Company: Afahan German Co. Province: Badakhshan



#### International Affairs Advisor

Name: Izmaray Kamgar Company: Kamgar Group Co. Province: Balkh



Head of Transit & Transport Committee Name: Hall Almal Rahmani Company: Ahmad Rashed Rahmani Ltd.



### Head of Oil & Gas Committee

Name: Mohammad Dawod Yousefzat Company: Afghan Petrol Group Province: Farvab



Province: Parwan

Name: Haji Esmatullah Wardak Company: Kabul Foolad Melting Mill. Province: Ghazni



Name: Asadullah Forogiyar Company: Rahim Farid Co.



Name: Khairudin Mayel Company: Bashir Navid Group Co. Province: Balkh



Province: Badghis

Name: Dr Faraidon Noorzad Company: Malwand Bank Province: Kabul



Name: Ghulam Nabi Eldizadah Company: Nabi Akbar Ltd. Province: Kunduz



Name: Mohammad Ibrahim Zami Company: Aref Zarif Ltd. Province: Paktia



#### Name: Nezamuddin Tajzada

Company: Etihad Aftab Co. Province: Nangarhar



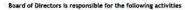
Name: Dr. Jamaluddin Ishaq Company: Iraa Ishaq Construction Co. Province: Kunarha



Name: Mehammad Latif Qanavizian Company: Super Cola Beverage Co. Province: Herat



Name: Latif Khan Zhwandal Company: Zam/ndar Group Co. Province: Khast



Oversee the management and operations of the Chamber in accordance with the policies and by-laws of the Chamber and government regulations.

Representing the interests of the wider membership towards government through participation in committees like the Economic Council of the Cabinet and the Houses of Parliament.

# **Provincial Chambers**



- ACCI's Active Provincial Chambers
- ACCI's Provincial Chambers to Be Established Soon

### **ACCI Worldwide Affiliates**



# Joint Chambers & Business Councils







Afghan Business

Netherlands-Afghanistan Council in Dubai Business Council (NAfBC)



Afghan Business Centre in Moscow





Afghan-Turk **Business Council** 









Herat-Mashad Joint Chambers of Commerce



Afghanistan-Iran Joint Chambers of Commerce

### International Partners

































# ACCI is member of







19 Committees Economic & Legislative of Afghan Government



ECO, Chamber of Commerce and Industry









SAARC Chamber of Commerce & Industry

### **Domestic Partners**







Afghanistan Land Authority



Afghanistan Investment Support Agency



**Export Promotion Agency** of Afghanistan



# **List of Delegates**

1. Mr. Hossain Faheem Chairman of ACCI

(Leader)

- Mr. Atiqullah Nusrat Deputy CEO/ACCI
- Mr. Haji Ajmal Rahmani
   Chairman of Transit & Transport Committee
   Of ACCI
   CEO of APEX Logistics Group FZE
- 4. Mr. Sultan Mohmmad
  Deputy CEO of APEX Logistics Group FZE
- 5. Mr. Mohammad Fahim Farid CEO Hashimy Group Companies
- 6. Mr. Naeem Yasin President Afghanistan Builders Association (ABA)
- 7. Mr. Abdul Basit Hamidi CEO Etihad Hamidi Ltd. Trading, Transportation, Logistics, Construction
- 8. Mr. Mahboob Jamal President Jamal Azizi Construction Engineering Co.
- Mr. Taj Mohammad
   Presiden
   Afghan Builders Consortium (ABC)

10. Mr. Mohammad Masood CEO Shneez Logistics Ltd.

11. Mr. Khoshhal Ameri CEO Delight Sign Services and Advertising Co.

Mr. Maqbul Ali
 BD Director
 Delight Sign Services and Advertising Co.

Mr. Shukrullah
 President
 Mashriq Engineering & Construction Co.

14. Mr. ShamsullahVice PresidentMashrig Engineering & Construction Co.

 Mr. Mohammad Omar Alokozai CEO Impressive Consultancy Co. (ICC)

Mr. Nazifullah
 CEO
 KaPUL Advertising. Company

17. Mr. Nikmal
BD Manager
Entire Builders & Engineering Co.

 Mr. Abdul Hamid Besmil Vice President Rahman Noori Construction Co.

Mr. Maqsood Shah
 Deputy
 Rahman Noori Construction Co.

- 20. Mr. Ghulam Yahya Yousuf President Yahya Land Construction Builder & Engineering Co.
- 21. Mr. Sultan Mehmood
  Vice President
  Yahya Land Construction Builder &
  Engineering Co.
- 22. Mr. Ulgh Bek Ahmad CEO Nawi Eurasia Travel & Tours
- 23. Mr. Sanjar Jahid Deputy Nawi Eurasia Travel & Tours
- 24. Mr. Zargham Amid CEO Zohak Technology
- 25. Mr. Ahmad Lais Shuja Vice President Vesta Construction Co.
- 26. Mr. Ahmad Wais Vice President Vesta Construction Co.
- 27. Mr. Abed saeedi CEO ICT
- 28. Mr. Abdul Hadi Deputy ICT
- 29. Mr. Dr. Naqib Rahman CEO Rahman Group Inc

30. Mr. Yousef Mansoor CEO MIDS Inc

31. Mr. Zabihullah President Cefe Group International

32. Mr. Abdul Hafiz Vice President Cefe Group International

33. Mr. Noor Ahmad Vice President Cefe Group International





Haji Ajmal Rahmani Head of Transit & Transport Committee Of ACCI CEO of APEX Logistics +93 (0) 793 202 520 acci.parwan@yahoo.com



Sultan Mohmmad
Deputy
Transport & Transit Committee Of
ACCI
+93 (0) 793 202 520
parwan@yahoo.com

### Introduction!

In support of coalition forces APEX Logistics (formerly AIT) has a 9 year history of providing tailored made transport and storage solutions in support of coalition forces in Afghanistan. With yards in Kandahar, Jalalabad, Hairaton, Heart, Mazar Sharif, Salarno, Bagram and Kabul, Apex is represented in all Regional Command areas. As a CENTCOM approved contractor Apex completes hundreds of missions a week on behalf of the American Department of Defense (DoD) and the British Ministry of Defense (MOD). APEX delivers to all current ISAF sites across Afghanistan.

APEX record of performance is second to none within the Afghanistan transport sector. Highly levels of customer satisfaction with APEX's service can be summarized by the below extract from the Defense Contracting Management Agency (DCMA) QA/QC inspection of Apex during August and September 2010, which gave Apex a "low risk" rating -

"Overall, I was extremely impressed with the level of quality that AIT (now APEX) was performing at. It



was obvious that all items listed in the SOW were addressed and a plan was in place to affectively control the quality of each requirement. AIT is the model for how trucking should be conducted in Afghanistan."

To ensure Apex continually meets and exceeds the expectations of its clients the company has a management program that is formulated to provide results that are deliberate, replicable and verifiable. Apex provides full transparency of its operation to the client, including - Asset Ownership and tracking, QA/QC, Project Controls, SOPs, Training, Internal Audits, Maintenance Management Program, Project Level Accounting, Subcontractor registration & training programs amongst other core initiatives and better business practices.

APEX is confident is has the experience and ability to provide Maersk with a first class transportation service that will enhance and add value to Maersk's current operations.





Mohammad Fahim Farid CEO Hashimy Group Companies +93 (0) 798 320 705 fahim.hashimy@hashimygroup.com

#### Introduction!

Hashimy Group of Companies, Ltd. is a growing Afghan conglomerate with interests in fuel logistics, manufacturing, media, airlines, trading and construction industries. Established in 2003. Hashimy Group is licensed by the Afghan Government and maintains necessary operating and regulatory licenses through the Ministry of Commerce and Afghan Investment Support Agency (AISA). The company's discernible strengths include technical expertise, professionalism and financial capacity to deliver on some of the most crucial logistics and manufacturing projects in Afghanistan, operating Afghanistan's fastest growing television network and launching an ambitious new player in the national airline industry which promise to lay the foundation towards sustainable future growth. Hashimy Group has built a sterling reputation of delivering quality services for both international and local stakeholders throughout Afghanistan. The company is committed towards consistency in meeting quality requirements and delivering products in advance of schedule. The company's history of success in a turbulent operating environment underscores the belief that Hashimy Group serves as a catalyst in the transition towards a sustainable economy in Afghanistan for many decades to come.

The Group values its role in the drive to bring stability in Afghanistan and improve the lives of the Afghan people. The company's core business has



been providing fuel logistics services, through its subsidiary entity, Arrow, to NATO's International Security Assistance Forces (ISAF) and in supporting missions under the Operation Enduring Freedom (OEF) framework, which have paved the way for expansion in other industries such as manufacturing and construction. The company has grown appreciably over the past nine years with a long and recurring history of deliverables under U.S. Military contracts through orders, evaluations and continued business, enabling it to become a prominent player in supplying the required tools to support the international mission and the Afghan economy forward in a positive manner.

Hashimy Group has proven expertise in the logistics sector and the transportation of petroleum fuel products across Afghanistan. The Group's security specialists ensure that fuel consignments reach their destination in an efficient and timely manner through one of the most treacherous and high security risk regions in the world. Additionally, the group has sought to monetise synergistic gains as a consequence of operating Afghanistan's most dynamic media network and launching an ambitious national airline company.

The conglomeration of diverse business interests necessitates adherence to the highest standards of corporate governance and internal control. The Group believes its ability to adapt to change and devise intricate project management strategies bode well for future projects in a complex operating environment





Naeem Yasin President ABA +93 (0) 700 224 822 yassincc@gmail.com

#### Introduction!

Afghanistan Builders Association (ABA) was established with the support of USAID and its member construction companies in 2004 to enable the construction industry in utilizing the best practices. It focuses its efforts to facilitate the advocacy, communication and participation of afghan construction companies in industry.

#### **OBJECTIVES**

- To be collective pro-active voice of the construction industry to insure fair legislation and regulations for the industry and consumer by creating public awareness of the role-played by the business and profession of construction industry in Afghanistan.
- To be the recognized authority and respected community and business leader on industry standards and related business issues and to assist in those activities when called upon.
- To provide continuing education and information to provide the highest quality and value in member products and services through education programs and scholarships, encourage young people to take up careers in the construction industry for meeting current and future needs.
- To promote and support responsible growth to maintain a positive economic future for the communities we serve. To aid the construction industry in such a manner that adequate construction services will be made available by private enterprise to all Afghanistan.



#### NETWORKING

ABA membership provides direct contact with a vast network of construction professionals and the opportunity for discussions and interaction with colleagues, donors, government officers and NGOs. Additionally, visiting ABA's Web site at www.aba.af allows members to subscribe to several discussion groups. Members gain the advantage of networking on the national, regional and international levels. ABA assists members in getting information on solicitation by donors, NGOs, ARDS, US Army Corp of Engineering and government.

#### THE VOICE OF CONSTRUCTION INDUSTRY

ABA is the voice for all registered construction companies in Afghanistan. It is the only full-service organization whose membership is open to any registered construction companies. ABA actively promotes the profession and serves as advocates for registered construction companies. ABA also serves as watchdogs for the profession, guarding the welfare of members by continual involvement in national governmental affairs. ABA has had several tax forums with the Taxation Department of the Ministry of Finance.ABA just completed the Advocacy program supported by Center for International Private Enterprise (CIPE).

#### CONTINUING EDUCATION

ABA is committed to providing a well-rounded selection of continuing education activities that meet the needs for professional development of construction companies throughout Afghanistan. ABA is recognized by the US Army Corps of Engineering as a provider of continuing training center, including Safety Training.





Abdul Basit Hamidi CEO Etihad Hamidi Ltd. +93 (0) 700 000 447 basithamidi@gmail.com

### Introduction!

Our firm Etihad Hamidi trading, transportation, logistics and construction company (EHG), is an advanced prestigious non-governmental non-political organization. EHG is established to assist the rehabilitation of war affected areas. helping counter-narcotic and anti-terrorist coalition and has performed activities through direct and cooperation with existing local residents, authorities, commercial and noncommercial NGOs, councils and donors in all over Afghanistan. EHG is registered with ministry of commerce (MOC). Afghanistan investment support agency (AISA) and with the UAE under commercial license. Along the main office in Kabul EHG has a sub office in Kandahar, Herat, Mazar-e-Sharif and Jalalabad in Afghanistan with coordinate branch offices in Dubai UAE and Karachi Pak with a business plan for enhancing to other cross border territories as well.

EHG has a vast potential of various types of transportation to all nook and corners of the country with competitive rates, with high standard services through a reliable and speedy corridor. The company is especially set to undertake supply and transport efforts for coalition and afghan forces including the united nations organizations. In addition to transport and supply services, the company holds the experience of small and heavy construction projects background as well for the past few years we have been providing our clients with reliable solutions to their most complex



construction challenges. Today, we are recognized as one of the leading regional leaders in construction side for our strength in traditional construction methods and for our creative, fresh approach to cutting edge technologies and delivery systems.

Our success is driven by more than building some of the most advanced facilities for our corporate, institutional and government clients. More and more of our clients are turning to us for our distinctive ability to implement innovative project management techniques and to serve as a reliable provider of knowledge-driven solutions for their complex construction.

Our organization is a centralized organization using vertical chain of management; the company is divided in to three major departments such as HR department, marketing and finance department and administrative department with having both local and international staff. The company has a steering committee with 8 boards of director members.

The company is having 5 international staff and 50 local staff apart from casual staff such as drivers, cleaners and security guards. The casual staff total is around 700 employees.





Mahboob Jamal President Jamal Azizi Construction Engineering Co. +93 (0) 799 313 255 jacec@jacec.com

#### Introduction!

Founded in 2003, JACEC is a construction company which provides and implements innovative concepts in the areas of planning, engineering design and analysis, integrated logistics support, and project management with high client's satisfaction level within agreed timelines and budget. JACEC provides silence efforts to the nations to rehabilitate the infrastructure of Afghanistan.

JACEC has appointed experienced, both local & foreign staff who are well-versed in design, construction and management of the projects. They are able to perform job maintaining quality of the work on a professional and timely manner.

# Major Ongoing Projects:

- Parwan to Bamyan road section 6.1, Shyber, Bamyan province
- ANP UP District Headquarters Substation, Panjab, Bamyan
- ANP UP District Headquarters Substation, Waras, Bamyan
- ANP UP District Headquarters Substation, Kahmard, Bamyan
- ANA 209th Force Protection Perimeter Wall, Dehdadi, Balkh
- · ANP UP District Headquarters Argo, Badakhshan
- · ANP UP District Headquarters Jurm, Badakhshan
- ANP UP District Headquarters Zibak, Badakhshan
- · ANP UP District Headquarters Waza Khawa, Paktika





Taj Mohammad Presiden ABC +93 (0) 798 397 714 taj.mohammad@afghanbuilders.af

#### Introduction!

The Afghan Builders Consortium (ABC) is well organized Organization. So far it has gained various knowledge and reputation in different fields of construction work from the various international organizations that are developing infrastructure of Afghanistan. ABC was founded in the end of 2006. ABC itself is 100% local afghan Organization who has registration with AISA. We have strong team of survey, design, construction, management, monitoring, administration, Quality Control, safety, security, Logistic & etc. The members of all team's are highly qualified professional foreign and local engineers. They have gained their certificates for the specific field of work to maintain high quality performance in design, construction and management field. The consortium has strong professional logistic team to manage the logistic projects in Afghanistan.

All the members are experienced in different International organizations and also they are skilled and dedicated to their work. The members of ABC has implemented many construction projects with various clients including the CAMP EGGERS, CORPs OF ENGINEER(AED), UN AGENCEIS, PRTs, UNOPS, US ARMY, CAMP PHOENIX, in Central, Northern, Eastern, Southern, and Western Zones of AFGHANISTAN.

ABC also offers a complete range of consultancy services, including topographic survey, design, monitoring and managing of the construction

projects, managed by a team of professionals with



local and international experience.

The consortium offers total logistic support in all over Afghanistan, especially for the US Army, ANA, ANP, BP etc. by the supporting of International Organizations.

- We are delivering to our customers the follows
- Quality construction work

ABC has experienced QC Managers; there are numbers of inspector under the guidance to work with. These inspectors were also monitored by the Safety officer. QC manager, Safety Officers and Inspectors have their specialized training from the AED in their respective field...

The inspectors have their duty schedule on the site from beginning to end of the construction and have discussion with the QC Manager in the evening. For important and major decision oriented issues they have instant access through mobile phone to the QC Manager.

ABC has great expertise to maintain the quality of various construction projects. Already ABC is doing design and construction work of rehabilitation and development projects of US Army Corps of Engineers in different regions of Afghanistan with full confidence with good quality by maintain the requirements.





Mohammad Masood CEO Shneez Logistics Ltd. +93 (0) 777 777 735 masood.shneezai@shneez.com

#### Introduction!

Shneez has more than 150 years of combined experience and has completed many large and small projects, including those for transportation, logistics, and construction, as well as international trade and supply.

The history of our corporate principals traces back to 1972 when Shneez was founded by M. Omer Shneezai to provide passenger bus transportation in Afghanistan. By the 1980s, thousands of passengers used our busses each year via the routes through Kabul-Kandahar, Kabul-Herat and Kabul Mazar-e-Sharif.

While our passenger transportation business continued to grow, Shneez diversified into the trucking business using different types of trucks to deliver commercial cargo and fuel to locations throughout Afghanistan.

Until the 1990s Shneez continued to grow and had build a fleet of 40 trucking assets and 20 passenger busses.

However, during the Afghanistan civil war from 1992 to 1998 Shneez closed its business. During Taliban rule from, 1998 to 2001, weegaged

During Taliban rule from, 1998 to 2001, weegaged in international trade – trading vehicles and spare parts from Japan and Europe to Middle East and Afghanistan.

In 2002, after the Taliban left Afghanistan, we re-established Shneez as a logistics and transportation and construction corporation, registered and headquartered in Kabul, under the names of Shneez Transportation Services (STS)



and Kabul Green Builders (KGB) to support USG and NATO missions in Afghanistan. During that period Shneez continued to expand its trucking capabilties and logistics management and withdrew its focus from the construction business. In 2009 Shneez rebranded as Shneez Logistics, a diverse logistics services and products provider, to supply additional services such as integrated transportation, procurement of fuel and other goods (containers, vehicles, spare parts, etc.), warehousing and fuel storage, as well as the lease of trucks and other vehicles. Shneez is registered with the Afghanistan Investment Support Agency (AISA) under the following business license number: (D-34028). Shneez is headquartered in Afshar of Kabul and operates throughout Afghanistan with interline service to and from Pakistan.

Currently Shneez supports various logistics projects, in Afghanistan and the Middle East and has recently acquired a large general trading company in UAE as well as invested in residential buildings to utilize its surplus funds.





Khoshhal Ameri CEO Delight Sign Services and Advertising Co +93 (0) 799 332 345 delightsign@yahoo.com



Maqbul Ali BD Director Delight Sign Services and Advertising Co +93 (0) 799 882 345 m.ali@delightsignservices.com

#### Introduction!

We give our clients what they want. Fresh ideas. That work.

Delight Sign Services and Advertising Co friendly, professional and experienced in-house team designers and print specialist will provide companies and individuals with a complementary range of thigh quality design, display solutions, and prints to suite their requirements and budgets. Based in Delight Sign, we serve clients locally, nationwide and further afield.

Our personal approach to each of our clients and projects and our highly skilled team ensure that jobs move forward on schedule. We use the latest technologies to offer the highest standards and provide our clients with a broad range of solutions, for commercial or private uses.

No job is too big or too small we work with variety of companies, charities, art galleries, museums, theatres, local authorities, airports, hotels, department stores, marketing agencies as well as artists, photographers and individuals.



We offer the complete solution for all your large format prints requirements, from indoor and outdoor PVC banners and inkjet prints to vinyl lettering, backlights, posters, canvas prints photographic enlargements, fine art reproductions, in a variety of formats and substrates-all printed and finished in-house by our production department.





Shukrullah President Mashriq Engineering Co. +93 (0) 776300000 niazi sh@mecc.af



Shamsullah Vice President Mashriq Engineering Co +93 (0) 779 246 875 smehri@mecc.af

#### Introduction!

Mashriq Engineering & Construction Company (MECC) is a registered and a proffered provider of engineering and construction services in Afghanistan.

MECC is headquartered in Kabul and having offices in Major Cities of Afghanistan.

# Field of Expertise:

MECC expertise specifically tailored to the needs of each client including but not limited to the following fields in construction industry:

- Road Construction (Asphalt Roads and Highways)
- Construction (Civil, Electrical and Mechani cal)
- Operation and Maintenance
- Project Management & Engineering consultancy services

#### Achievements:

MECC has successfully completed assignments on Afghan projects worth of USD 100 million funded by USACE, USAID, UN, PRTs, Afghan Government and local and international agencies in Afghanistan and build a quality record in each project goals.





Mohammad Omar Alokozai CEO Impressive Consultancy +93 (0) 700 286 233 impressive.company@gmail.com

### Introduction!

I.C.C was registered with Afghanistan Investment Support Agency (AISA) in 2008 and Member of Afghanistan Chamber of commerce & Industries, can be your single window to meet your objectives in Afghanistan Business Market.

We provide one of the most comprehensive suites of consulting services, Market Research, Marketing, Trainings, Networking (Especially focused on meeting business outcomes in B2B and B2C) which can improve your businesses, terms of proficiency and profitability.

We provide solutions that change the way people work and organizations do business.

In virtually every industry, from manufacturing to financial services, Information Technology to education, health care to trading, scalable productive and others.

Our mission is to provide effective, competitive, result oriented and potential business solutions to the organization to optimize their operational efficiency in order to maximize their return on treatment and ultimately to achieve their goals.





Nazifullah CEO KaPUL Advertising Company +93 (0) 777 155 155 nshaheen@kapulgroup.af

#### Introduction!

KaPUL Group, Afghanistan's leading integrated marketing and communications services group, has been working with the resolve to earn success and respect by managing quality and to continuously add value to business relationships. With the advantages of our enrich experience of staying at the forefront, we close the distance between our clients' brands and the consumer they seek to engage in the most effective way. With over \$50 million business turnover, KaPUL Group has been providing unmatched services and unparallel communication solutions to increase our clients' profits in a sustainable way by using our insights, experience, expertise, creativity, environment knowledge and business sense.

KaPUL Group made its debut in 2007 in the world of marketing communications of Afghanistan. Hard work coupled with sincerity and result oriented communication solutions led to an early success. Successful campaigns' execution for national and multinational clients, a history of customer satisfaction and long enduring client relationship resulted. This tradition of client patronage has become the cornerstone of KaPUL's philosophy.

Now KaPUL Group is a diversified communication group, with specialized functions of Advertising, Media, Production, Out-Of-Home, Retail, Printing, Entertainment and Experiential Marketing (Promotions, Events, Exhibitions, BTL Activities,



Brand Activation etc); employing over 200 professionals across cities in Afghanistan, UAE and Pakistan who are providing unparallel services to hundreds of clients ranging from local emerging companies of Afghanistan, Government Ministries to various established multinational groups and NGOs. Clients like UNICEF, US AID, UNDP, Ministry of Health, Etisalat, Roshan, MTN, Afghan Wireless, Alokozay Group, Pepsi, New Kabul Bank, Afghan United Bank, Azizi Bank, Kam Air, safi Airways, Qarshi Industries and Carrier Air conditioners etc are few names in the long list of KaPUL's clients.

In order to provide dedicated and expert services to our clients, KaPUL Group is now a parent name for the following companies of the group:

- KaPUL Advertising
- KaPUL Marketing
- KaPUL Printing
- KaPUL Technologies
- KaPUL Media House
- KaPUL Retail Solutions
- KaPUL Production & Studios
- KaPUL Out-Of-Home Solutions





Nikmal BD Manager Entire Builders & Engineering Co. +93 (0) 772 035 160 nabdullah@entirebuilders.com.af

### Introduction!

Entire Builders & Engineering is a leading infrastructure company which has been involved in large scale, complex construction and infrastructure projects in Afghanistan since early 2010.

Entire Builders & Engineering Company with its vision to be the country's premier engineering, construction and project management company focuses on developing and implementing large projects in country and has the capability of handling projects not limited to the below mentioned fields.

- Airports and Roads
- Communications Network
- Schools and Hospitals/Clinics
- Bridges and Water Systems
- Box Buildings
- Ventilation, Heating and Chilling Buildings
- Logistics Supplies & Guaranteed Transpor tation within the country
- Pre-Fabricated Buildings
- Renewable Energy Sources.
- Defense and Security Facilities





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Maqsood Shah Deputy Rahman Noori Construction Co. +93 (0) 788 888 123 masood.shah@rncc.com.af

#### Introduction!

RNCC was created to serve Afghanistan by providing construction and engineering services to interested groups and to promote positive economic growth and capacity. The company has worked in all parts of Afghanistan but is especially interested to work in the most needed areas and where projects have not yet been undertaken. We desire to obtain and complete projects that benefit all sectors of Afghan society.

We are committed to bringing restoration and improving the livelihoods of the nation of Afghanistan and the international community as a whole. Our company is willing and able to serve your project needs through providing timely completion, quality work, and excellent communication. We are proud to take this opportunity to assure you of our excellent quality and honest service offered by our company.





Ghulam Yahya Yousuf President Yahya Land Construction Builder & Engineering Co. +93 (0) 773 857 079 yusufi@yahya.com.af



Sultan Mehmood Vice President Yahya Land Construction Builder & Engineering Co. +93 (0) 771 657 587 smahmood@yahya.com.af

#### Introduction!

Yahya Land Builder & Engineering Company was established in 2008. Team of Experienced Engineers together to provide best quality Engineering Services. We have experienced intelligent and professional employees who are part of the team in providing quality service. Objective:

Our Objective is to utilize our professional skills and abilities in order to develop Afghanistan.

We aim to provide Quality Service and timely Job Completion.

# Field of Operations:

- Road Construction
- Supply, provide and production of constructional sub materials
- Water Pipeline and Reservoirs
- Sewage and Water Distribution Infrastructure
- Residential Buildings
- High Raised Buildings
- Hospital and School Constructions
- Water and Waste Water Treatment Plants



- Dam Construction
- Bridges and Overpasses
- Renovation and Renewing Projects
- Fuel Storage Tanks Fabrication Projects

# Capabilities:

We have the Technical and Financial Capabilities of high standards. We sufficient number of professional skilled workers including international consultant and engineers in required disciplines, well specialized, success-oriented and far-sighted Top Management.

Currently the company is engaged in the road and building construction. We are also engaged in providing the Operation and Maintenance Services of ANSF Facilities all over Afghanistan under US Corp of Engineers Project.





Ulgh Bek Ahmad CEO Nawi Eurasia Travel & Tours +93 (0) 797 676 050 Ulugbek.ahmet@eurasia-icl.com



Sanjar Jahid Deputy Nawi Eurasia Travel & Tours +93 (0) 775 669 069 sarjar.bek@neweurasiatravel.com

#### Introduction!

New Eurasia Travel & Tours accredited approved most new agent in Kabul (Afghanistan) with its commitment to serve the air travel business in Afghanistan offering quality services with reasonable costs.

New Eurasia travel & Tours synergizes its experience and expertise with a style of business that is in tune with the times the Company has expanded and diversified its network of operation to provide it client and Customer targeted value driven services,

Our head office is located in the most accessible area in the city of Kabul Wazir Akbar khan plus we have a plan for branch offices in abroad like Turkey, Dubai and Pakistan on the pipe line very soon in future. And having ticket stocks of major airlines for Domestic and International traveling. Our background in travel services gives us extra advantages in providing better services to our clients in government, semi-government, NGOs, commercial companies and international communities.





Zargham Amid CEO Zohak Technology +93 (0) 786 129 450 zar@ztech.com.af

#### Introduction!

Ztech (Zohak Technology) Deals in Computers, Communications, Networking, Power Solutions and General Supplies Zohak Technology specializes in Network infrastructure and maintenance provides a true and complete network solution these affordable high from generic IT services to customized software and hardware development kits for various pla The Zohak Technology IT Services provide end entire network infrastructure through a range of interrelated services.

Zohak Technology has position itself to be a network solution provider and dedicated to providing high-quality network infrastructure, maintenance, LAN installment, IT services etc. Zohak Technology is focusing on servicing all size businesses (from small to central Texas the most advanced and competent Technical support in Network Integration and Design, Telephony systems.





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Ahmad Wais Vice President Vesta Construction Co. +93 (0) 787 243 401 wais\_sflw@hotmail.com

#### Introduction!

The purpose of Vesta is to support the reconstruction of Afghanistan by providing civil engineering service to the various international organizations willing to restore peace, stability, social welfare and economic growth in the country. Vesta is duly registered at the afghan government. We specialize in commercial, industrial and tenant improvement construction, with a particularly strong performance in concrete tilt-up. Our expertise spans a wide range—from Pre-construction services to complete turn-key Construction Projects.

Integrity, quality and innovation are the characteristics that distinguish Vesta as an emerging Construction Company. Our goal is to provide a higher level of service than is found with any other company in the construction industry. We consistently bring superior craftsmanship to every project- whether constructing horizontal or vertical. Our successful construction approach is based on aggressive subcontractor administration, accurate cost control and low overhead. We employ only qualified subcontractors who share our goal in creating a quality cost-competitive project.



Because scheduling and budget concerns are important to us, we assign a team of experts to every project from the earliest design and pre-construction phases through post-construction clean up. Our team's goal is to create distinctive design ideas and develop streamlined methods of construction that suit each project specifically. We also provide our clients with reliable and expedient information throughout the construction process, ensuring well-informed decision making that ultimately enhances the quality of our final product. The direction we provide is based on a thorough knowledge of the industry and our clients' specific needs.

We believe in hiring talented people for their long-term potential, giving them the responsibility and authority to be effective team players. Having the full support of the company, Vesta employees consistently produce top quality work that exceeds client objectives and promotes future construction opportunities.

Our mission is to pay close attention to the fine details while delivering cost-effective services to our clients on a long term basis. The client relationships that we've developed over the years are as important to us as the jobs themselves. From start to finish, every project will receive our utmost care and attention.





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#### Introduction!

Communications in Afghanistan has increased in the last decade, and has embarked on wireless companies, internet, radio stations and television channels. The Afghan Ministry of Communications improved communication services in Afghanistan significantly. Now Afghanistan has countrywide optical fiber cable network which the project was intended to improve telephone, internet, television and radio broadcast services throughout the country. Major companies, such as Afghan Wireless and Roshan, have been boasting rapid increase in cellular phone usage in the mid 2000s. In response to this Etisalat and MTN Group were launched, and by 2009 there were about 17 million mobile phone users in Afghanistan, There are about 17 million GSM mobile phone subscribers in Afghanistan as of 2011, with over 75,000 fixedtelephone-lines and little over 190,000 CDMA subscribers. Mobile communications have improved because of the introduction of wireless carriers into this developing country. This is a concept note regard 220 activities and justification, details business plan is available based on request.





Dr. Naqib Rahman CEO Rahman Group Inc +93 (0) 799 345 300 nrahman@rahmangrp.com

### Introduction!

Rahman's Industries is a diverse, leading global organization. Our ability to provide vertically integrated solutions to our clients in a variety of industries makes us stand out among our peers. It is private, nonpolitical, and has capability to work across Afghanistan.

One of Rahman Inc's principal goals is to ensure client satisfaction through associate teaming partners to deliver goods and services. Rahman Inc's has the capability to respond to any client's needs in timely fashion.

Rahman Inc's has service capabilities in all regions in Afghanistan through its associate corporate partners.

### **Our Vision**

To be a premium global corporation with a clear focus on each business.

# **Our Mission**

To deliver superior value to our customers, shareholders, employees and society at large. Aims Our goal is to provide our clientele with top quality products and services that any given contract may require.

#### Values

- Integrity
- Commitment
- Passion
- Seamlessness
- Speed





Yousef Mansoor CEO MIDS Inc +93 (0) 792 098 649 ceo@midscorp.com

#### Introduction!

MIDS Inc. is an Afghan owned Company headquartered in Kabul and has offices in major cities of Afghanistan. The company was registered in 2008 and now it has more than 100 qualified professional staff. MIDS Inc. was involved in several projects in 23 provinces in Afghanistan. Over the years, the company has delivered several projects for the government, US Army, UNDP and other reputable organizations as a prime contractor and sometimes as a sub-contractor.

MIDS Inc. has seen the need to expand its services into other sectors of the industry including but not limited to ICT and Telecoms. We believe that ICT /Telecoms plays an important role in changing the way business is done and it has also become one of the most competitive industries internationally. We have seen from international trends that organizations who have embraced ICT have transformed their businesses through cost cutting initiatives, introducing efficiencies and speed, as well as responding to the needs of the market. These organizations have grown while others are shrinking. We have therefore seen the need to take part in the ICT/Telecom Industry and we have now created a division within the company (MIDS Solution), to look after the ICT needs of the market.

MIDS Solutions also provide capacity planning, Re-engineering and project management services for ICT networks, broadband wireless access networks, Network management system. Our dedicated, quality people strive to provide you with tailor-made ICT solutions, customized to your particular needs.





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Introduction!

Noor Ahmad Vice President Cefe Group International +93 (0) 774 004 595 info@cefegroup.com

CEFE GROUP INTERNATIONAL is a pure International Afghan Investment Group of Companies lead by a team of Afghan professionals along with expat workers. CEFE which brings in six different companies under a unique leadership umbrella of a Group Firm established with a strong and firm basis supported by well equipped and

experienced unit comprising of local and foreign

professionals and experts.

CEFE Group has entered the Afghan Market after completing any required registrations through a step by step process of investment, starting from the CEFE Consulting; to Ajeer Institute; to CEFE Construction; to Cefe Trading & Logistics and finally; to ZAR Motors Corporation and finally to CEFE GROUP INTERNATIONAL LLC, based in Fremont, CA 94538, USA and SAIF-Zone, Sharjah - UAE.



CEFE GROUP INTERNATIONAL is currently having its active operational divisions in UNITED STATES OF AMERICA, AFGHANISTAN and UNITED ARAB EMIRATES while the core investments and projects of the group are based Afghanistan.

We, "The CEFE Group" at the CEFE Trading and Logistics, are always taking initiative approaches toward procuring your logistical needs including but not limited to IT and computer technology, electronics, telecommunication devices, vehicles and spare parts, fuel supply, office supply and home equipments, security equipments and tools, construction materials, food stuff as well as your transportation all over Afghanistan. Our range of products/services and area of operation covers any volume of project based works all over the country from the provincial centers to districts and to villages.

We at CEFE Group will maintain a close relationship with our clients to provide them the best high quality and technical insurance based on their needs.